



Mountain Home AFB Vendor Day



Services & Commodities Flight

Presented by A1C Angelo DePrimo



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Overview

- Current contract types
 - Requirements contract
 - Purchase Orders
 - Services with Options
 - Blanket Purchase Agreements (BPAs)
 - Methods of Advertisement
 - Mandatory sources
 - Upcoming requirements & Other opportunities
 - Common issues/Lessons learned
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Large Services

- 36 active maintenance & service contracts
 - RSAF Aircraft Maintenance \$54M
 - Big Three CE Contracts
 - Refuse \$1.1M,
 - Grounds \$4.7M,
 - Custodial \$2.3M
 - Medical Support (Physicians to Medical Clerks)
\$117K - \$1.4M
 - Waste Water Treatment Plant - \$1.4M
 - Transient Aircraft Services - \$959K
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Commodities/Small Services

- Purchase Orders/Delivery Orders, \$3.5K - \$750K
 - Services (one-time), \$2.5K - \$92K
 - Services with Options, \$4K-\$200K
 - Requirements, varying \$ amounts
 - Blanket Purchase Agreements (BPA's), varying \$ amounts
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Requirements Contract

- Provide a vehicle to purchase anticipated repetitive Government required supplies or services as needed during a specified contract period
 - Estimated quantities are required and must be realistic
 - Quantities may have stated minimums/maximums
 - Used to facilitate repair/service of Government property

 - There is currently only one (1) requirements contract with C.C. Distributors for the operation of the Contractor Operated Civil Engineering Supply Store (COCESS)
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Blanket Purchase Agreements

- Simplified method of filling anticipated needs for supplies or services when quantities cannot be estimated and timelines are unknown
- The Government is not required to make a purchase
- Price list is annually approved by a Contracting Officer
- Current BPAs:

Stray Animal Transportation

Medical Waste

Flooring

Well Water Testing

Potable Water Delivery



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Ways We Advertise

Requirement Type	Anticipated Dollar Value	Advertising Method
Non-complex commodities/services	\$3.5K-\$25K	Mountain Home AFB Home Page http://www.mountainhome.af.mil/Home/ContractingSquadron.aspx
Non-complex commodities/services	\$25K-\$6.5M	Post to FedBizOps www.fbo.gov
Complex/Non-complex services	\$150K - \$6.5M	Post to FedBizOps www.fbo.gov



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Business Opportunities with FedBizOpps

- Businesses interested in providing goods and services to the government should:
 - First visit Federal Business Opportunities, and register there to be notified of newly posted opportunities in their industries
 - Find available opportunities with the government relevant to their business
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Mandatory Sources for Government Acquisitions

- AFWAY/NETCENTS 2
 - Air Force Installation Contracting Agency (AFICA) Delivery Orders and BPAs
 - Air Force Medical Services Commodity Council Clinical Acquisition for Support Services
 - Sole source or brand name directed by policy
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Upcoming Requirements & Other Opportunities

Rock Products

ATV/Golf Cart Maintenance

Food Service Equipment

Functional Fitness Conex

Test Proctor

ATV

Generator(s)

Fitness Center Equipment

The Contracting Office is not the only agency on base that provides business opportunities! Some others are:

NAF

AAFES

DECA

GPC Purchases



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Helpful Hints for Solicitations

- Ensure reps and certs are updated in SAM
 - Service Contract Labor Standards
 - Acknowledge all amendments
 - If you don't understand contact the POC

 - **ONLY AN AUTHORIZED CONTRACTING OFFICER CAN MAKE CHANGES TO THE SOLICITATION**
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Common Issues/Lessons Learned

- Vendors are not registered in SAM
 - Quotes are late or not received due to firewalls
 - Quotes do not meet required specifications
 - Contractors include conditions that are not in line with Government contracting
 - Non-manufacturer Rule
 - Missing/Inaccurate Cage Codes
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Communicate What You Provide

Large Services

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Commodities/Small Services

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