



Meet & Greet with Mountain Home AFB



Partnering for opportunities to increase Collaboration, Innovation and Efficiency



“You Got it, We Bought it”



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Key Takeaways

- Increase networking between all stakeholders
- Improve transparency in our process, budget and future outlook/planning
- Embrace opportunities to increase innovation, affordability and efficiency
- Emphasize the importance/value of small business/competition
- Educate industry/customers on how to better navigate the procurement process
- Identify obstacles/challenges & share lessons learned
- Discuss ways to better collaborate/partner to find “win-win” solutions
- Provide venue to showcase products/services

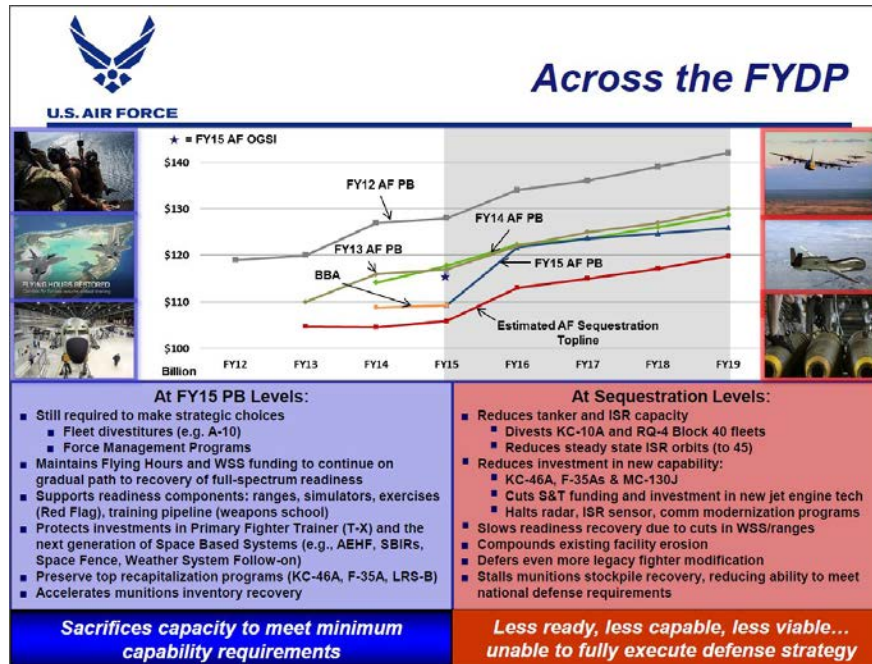


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FY13/FY14 Recap

- FY13 - Drastic impacts of sequestration
- Air Force realigned \$1.7 billion into operating accounts
- Bipartisan Budget Act provides some relief from sequestration
 - Still more than \$8 billion below our original FY15 planning



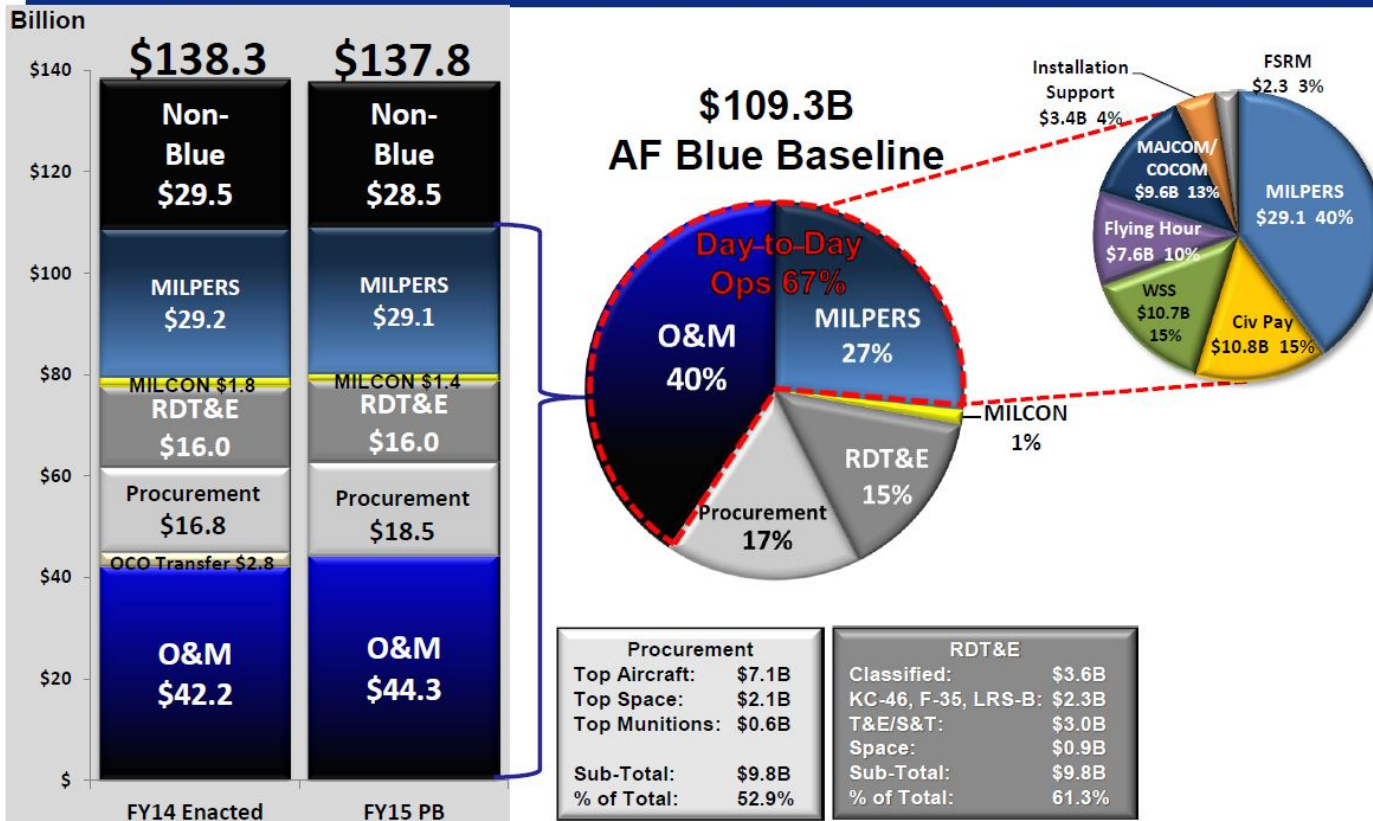


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FY15 PB Request

U.S. AIR FORCE



Without time and approval to reduce capacity, we can't avoid cuts to readiness or future capability



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Local Economic Impact

- MHAFB is 3rd Largest Employer in the State
 - Active Duty military personnel: 3,600
 - Total Civilian employees (GS, Contract, NAF, AAFES, DeCA, Credit Union): 1,187
 - 144 ANG / Reserve
- Retirees: 7,480 (4,484 in Elmore)
- Base capital asset replacement value: \$3.3B
- Land managed by the AF: 134,564 acres



366th Fighter Wing
 Colonel David R. Iverson
 Commander

Colonel Byron B. Anderson
 Vice Commander

CMSgt Alexander P. del Valle
 Command Chief



366th Operations Group

389th Fighter Squadron

391st Fighter Squadron

428th Fighter Squadron

366th Operations Support Squadron

390th Electronic Combat Squadron

266th Range Sq

726th Air Control Sq

366th Maintenance Group

366th Aircraft Maint Squadron

366th Component Maint. Squadron

366th Equipment Maint. Squadron



366th Mission Support Group

366th Civil Engineer Squadron

366th Force Support Squadron

366th Contracting Squadron

366th Logistics Readiness Squadron

366th Communications Squadron

366th Security Forces Squadron



366th Medical Group

366th Aerospace Medicine Squadron

366th Medical Operations Squadron

366th Medical Support Squadron

366th Surgical Operations Squadron



4300 GUNFIGHTERS



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366 FW Priorities

- Decisive combat power deployed anywhere...anytime
- Support the Gunfighters and their families
- Prepare our future leaders and for future contingencies
- Protect & optimize our resources





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Better Buying Power

- What is it?

Implementation of best practices to strengthen DoD buying power, improve industry productivity, and provide an affordable, value-added military capability to the Warfighter



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Better Buying Power

Seven Focus Areas:

1. Achieve affordable programs
2. Control costs throughout the lifecycle
3. Incentivize productivity & innovation
4. Eliminate unproductive processes/bureaucracy
5. Promote effective competition
6. Improve tradecraft in acquisition of services
7. Improve professionalism of Acq workforce



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Strategic Sourcing

- Leverage Buying Power
 - Strengthening AF bargaining power
 - Moving from tactical to collaborative buying
- Improve Efficiencies
 - Process improvements
 - Reducing transactions, standardizing requirements
- Manage Consumption
 - Reducing consumption
 - Strengthening support for socio-economic pgms



Contracting Officer



What My Friends Think I Do



What I Think I Do



What My Mom Thinks I Do



What Taxpayers Think I Do



What My Boss Thinks I Do



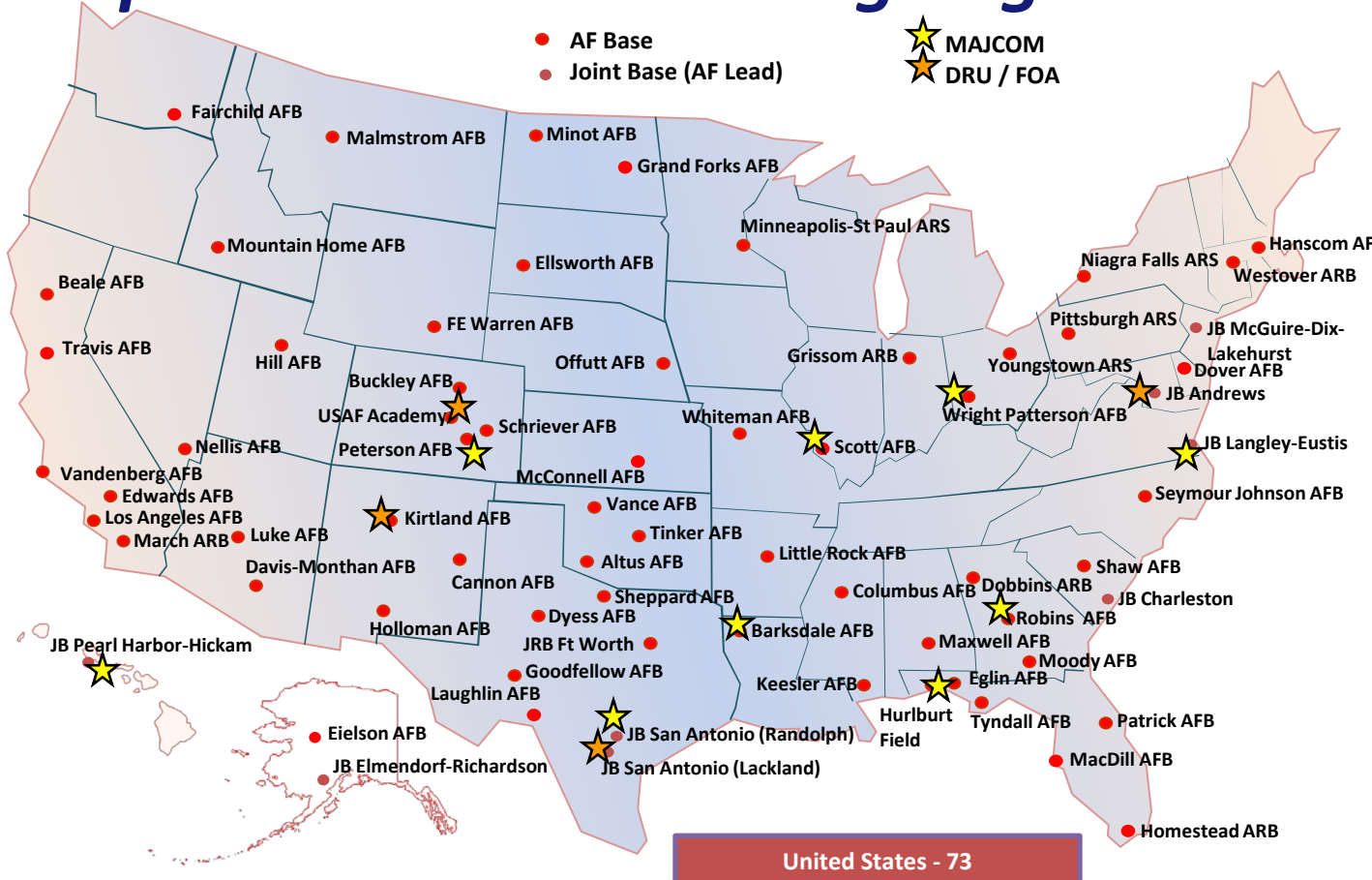
What I Actually Do



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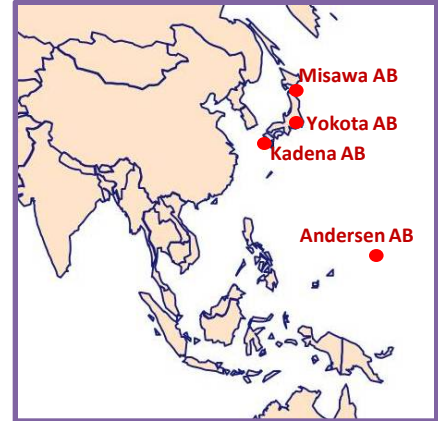
Operational Contracting Organizations



United States - 73



Europe & Middle East - 15



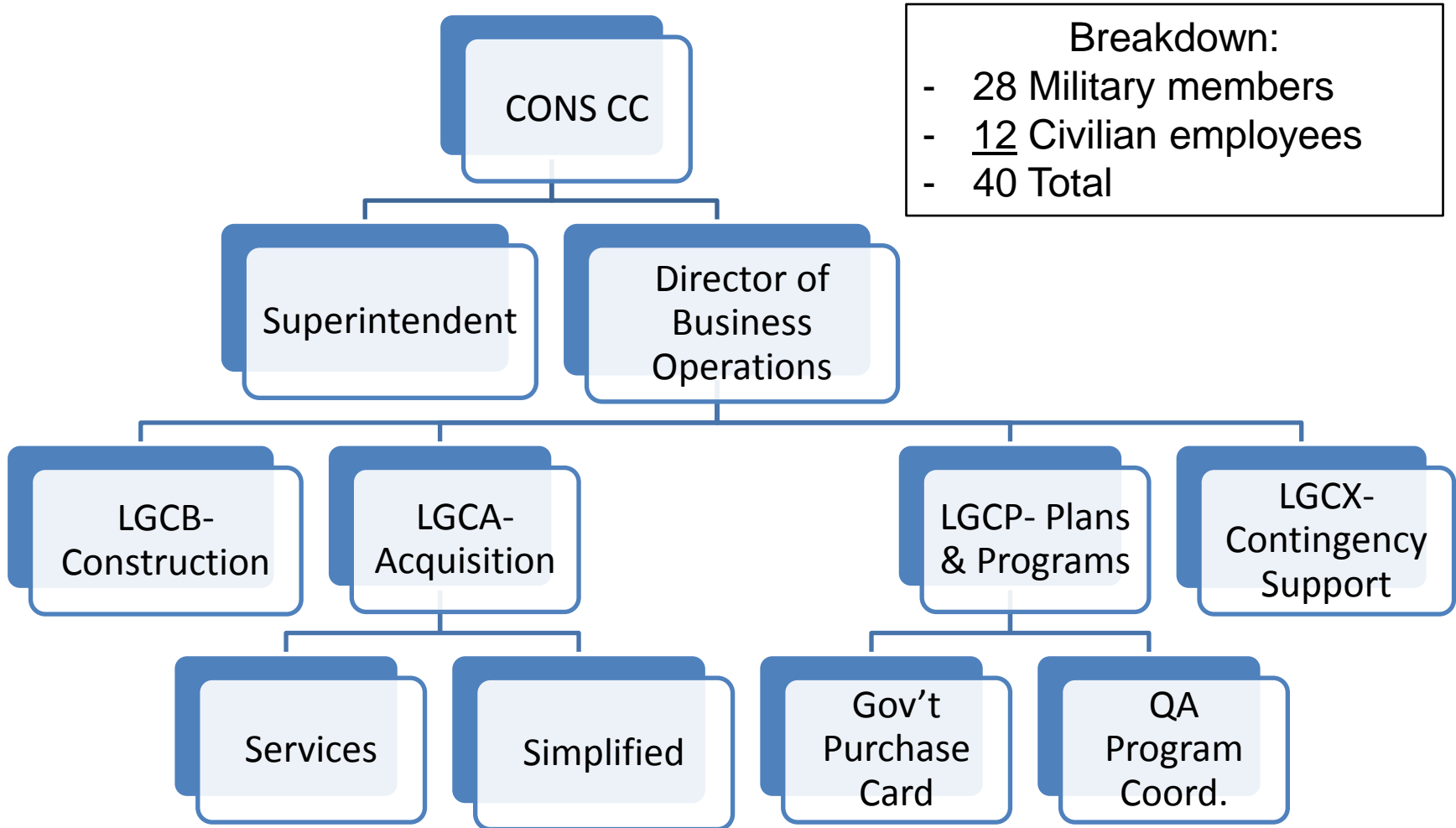
Asia - 4

92 Locations, 10 MAJCOMs, 3 DRUs, 1 FOA & Enterprise Sourcing

Effective...Disciplined...Balanced



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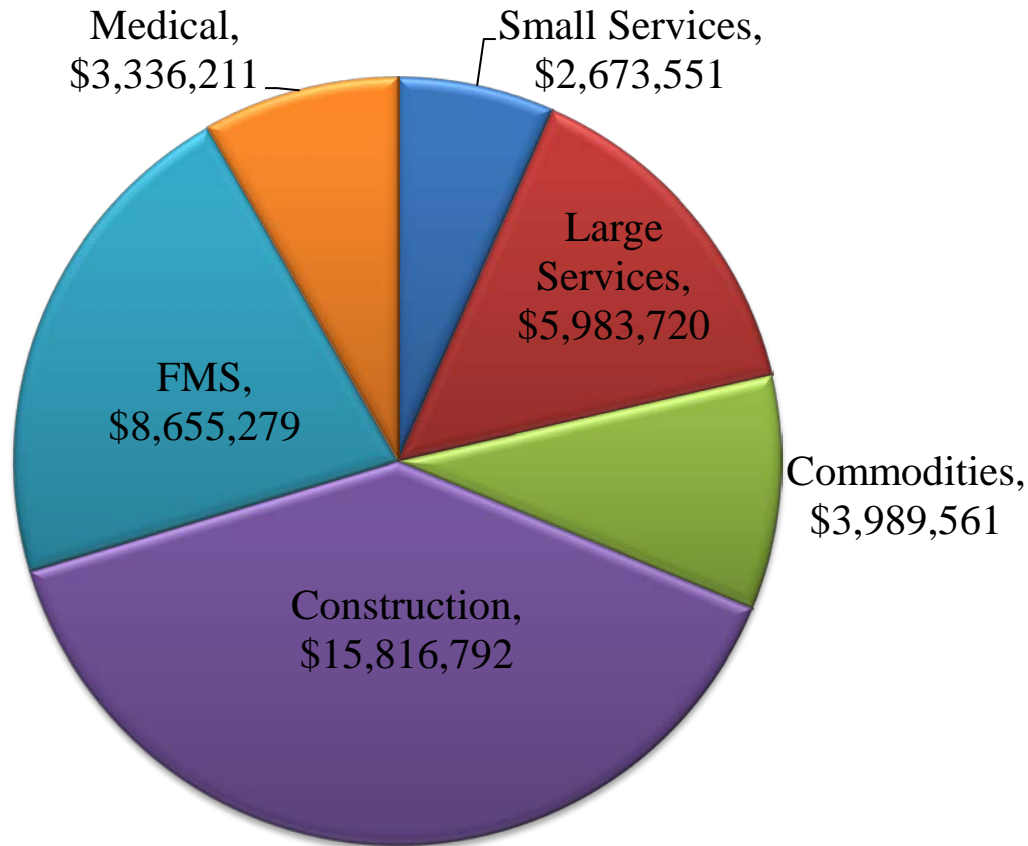




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FY12 Contracting Dollars - \$40,455,114

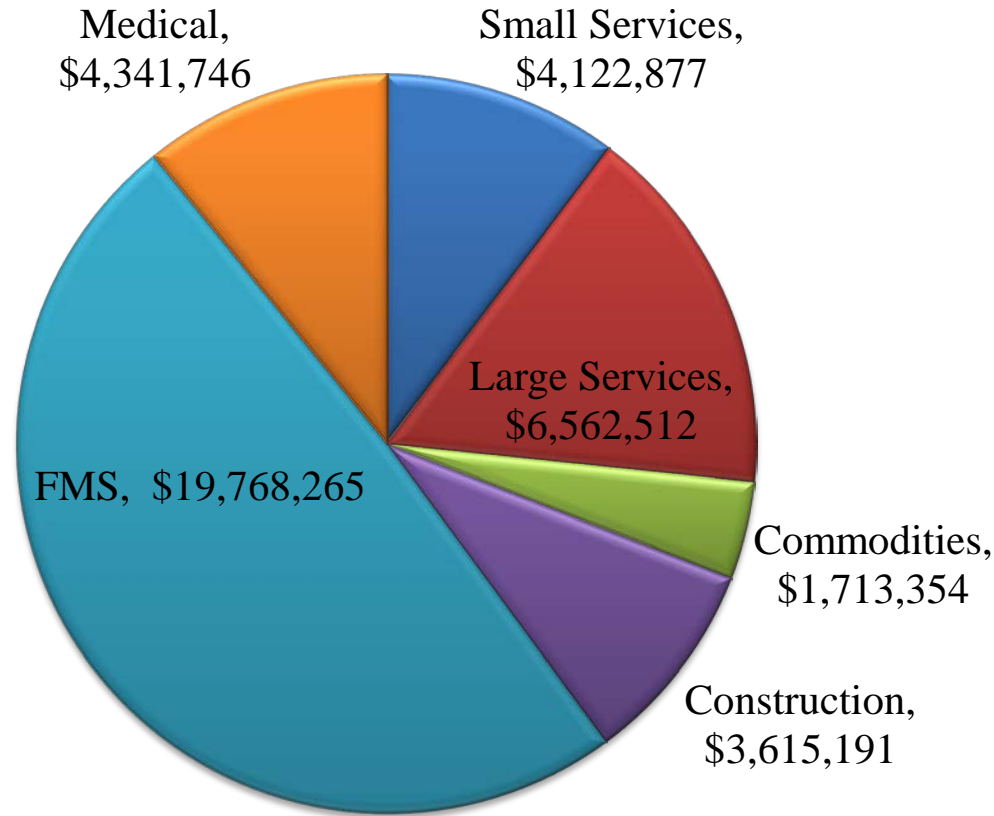




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FY13 Contracting Dollars - \$40,123,945

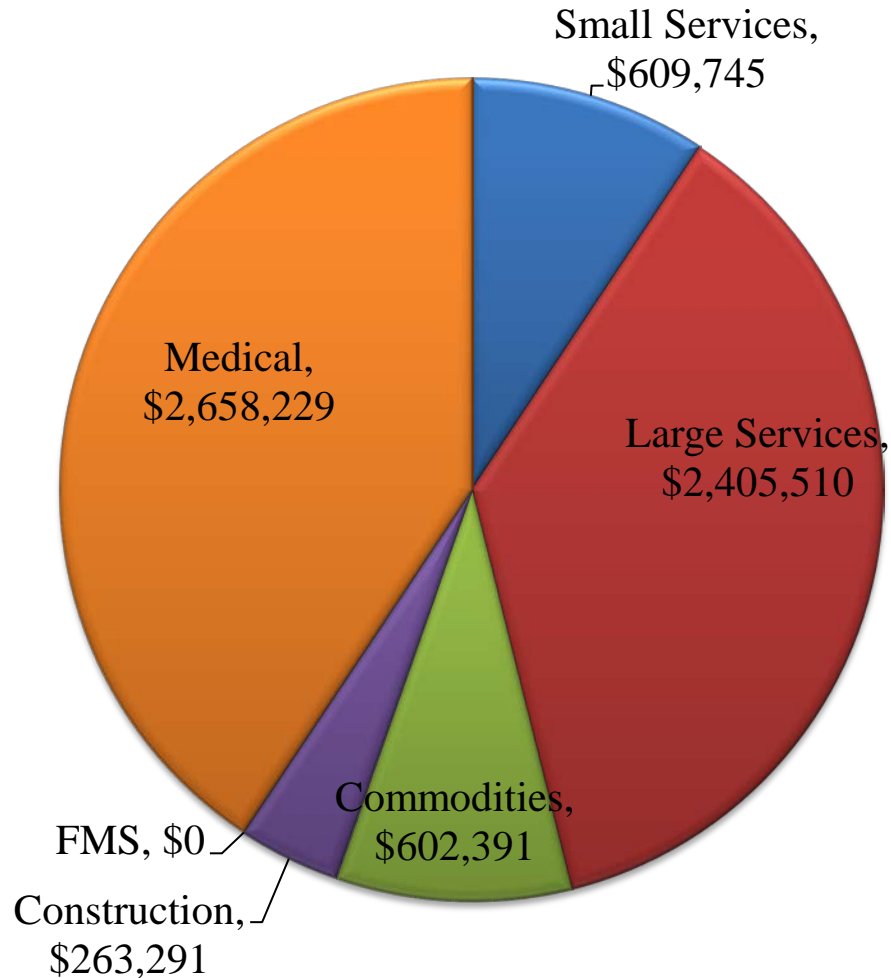




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FY14 Contracting Dollars - \$6,539,166



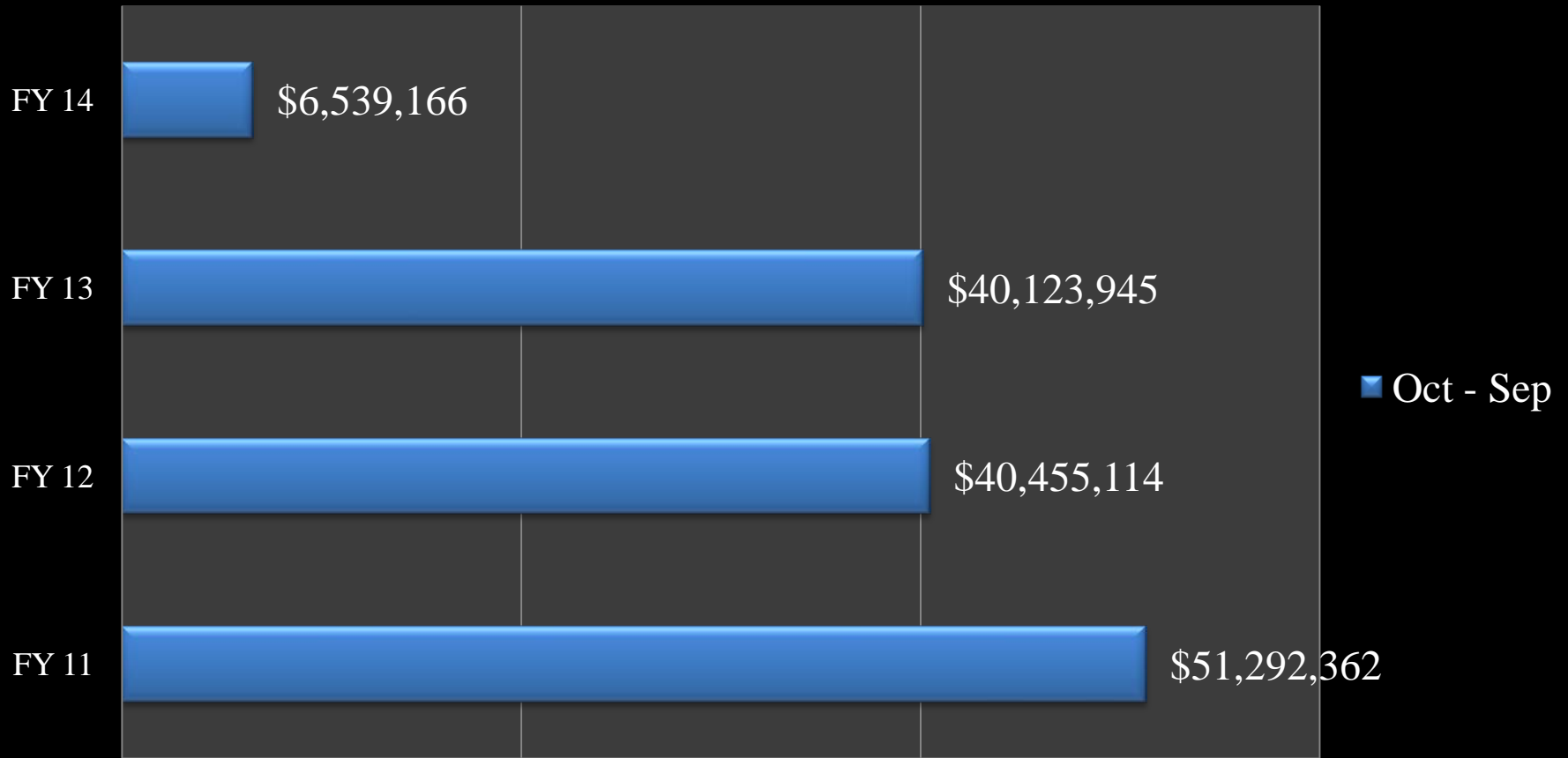


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FY Comparison – Contract Dollars

Contracting Dollars Spent FY





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FY Comparison – Contract Dollars

Contracting Dollars Spent Oct - Apr

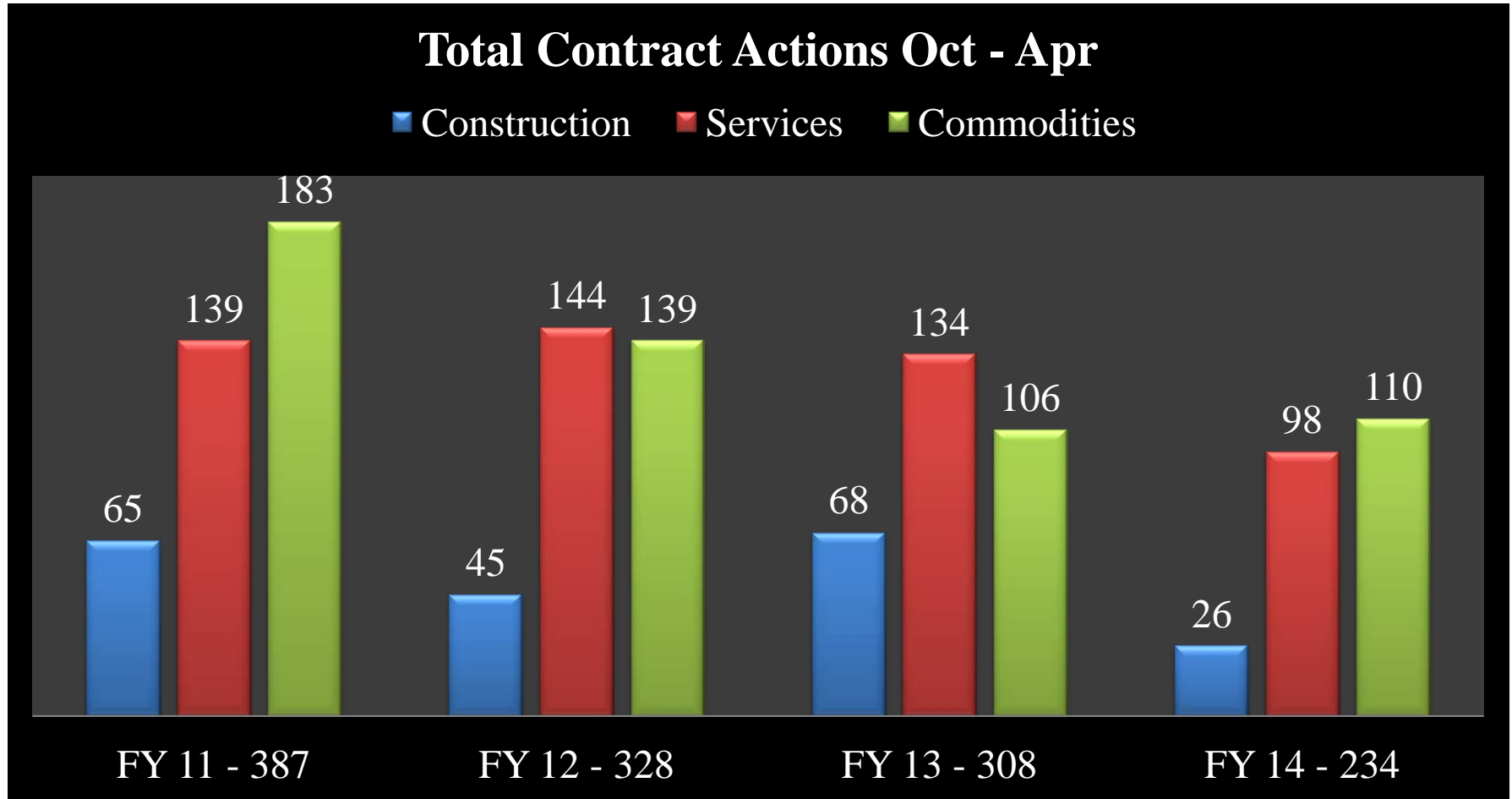




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FY Comparison – Contract Actions



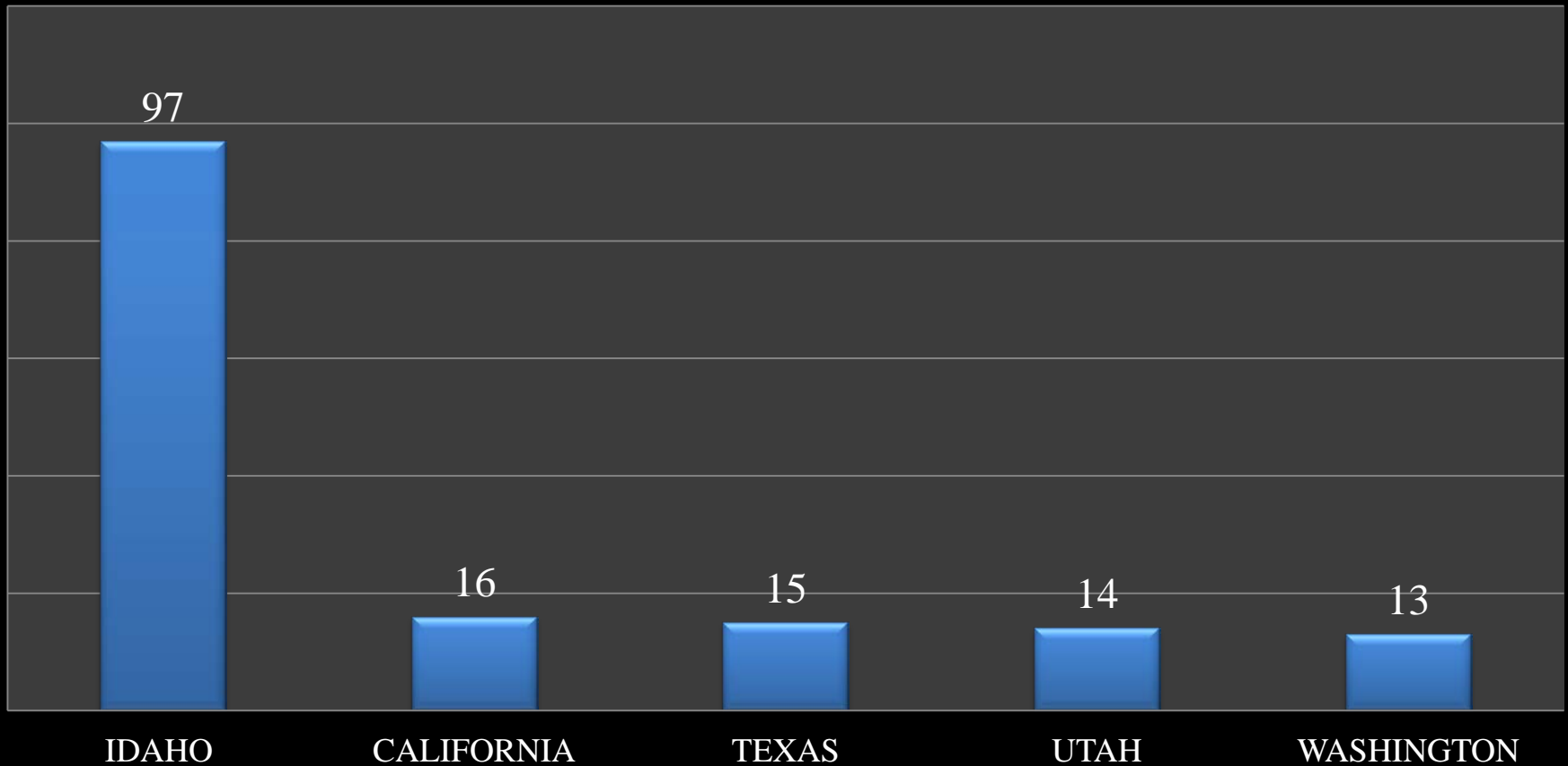


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Actions by Geographic Location

Top 5 Contract Actions by State - Oct - Apr 14



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Dollars by Geographic Location

Top 5 Contract Dollars by State - Oct - Apr 14



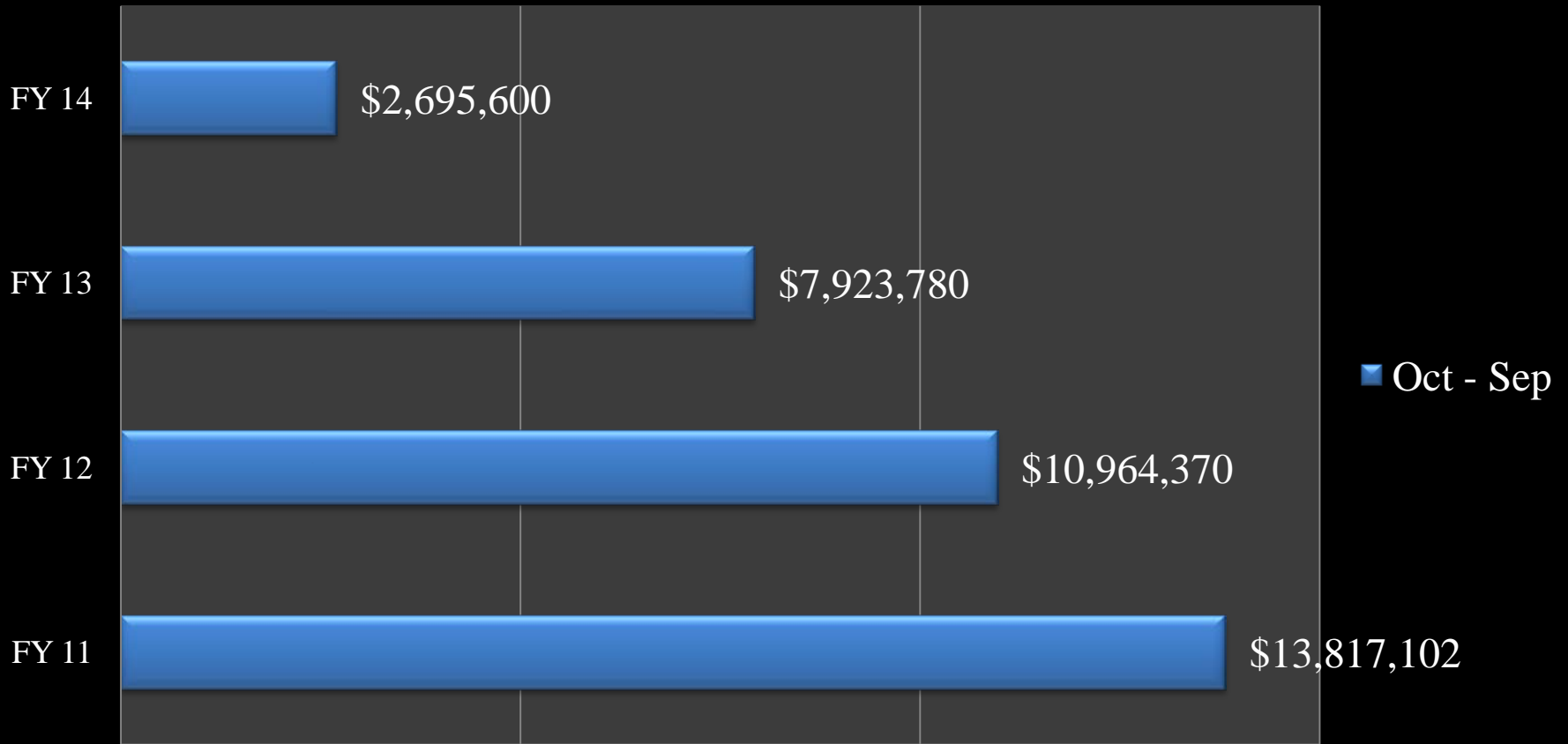


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FY Comparison – GPC Dollars

GPC Dollars Spent FY



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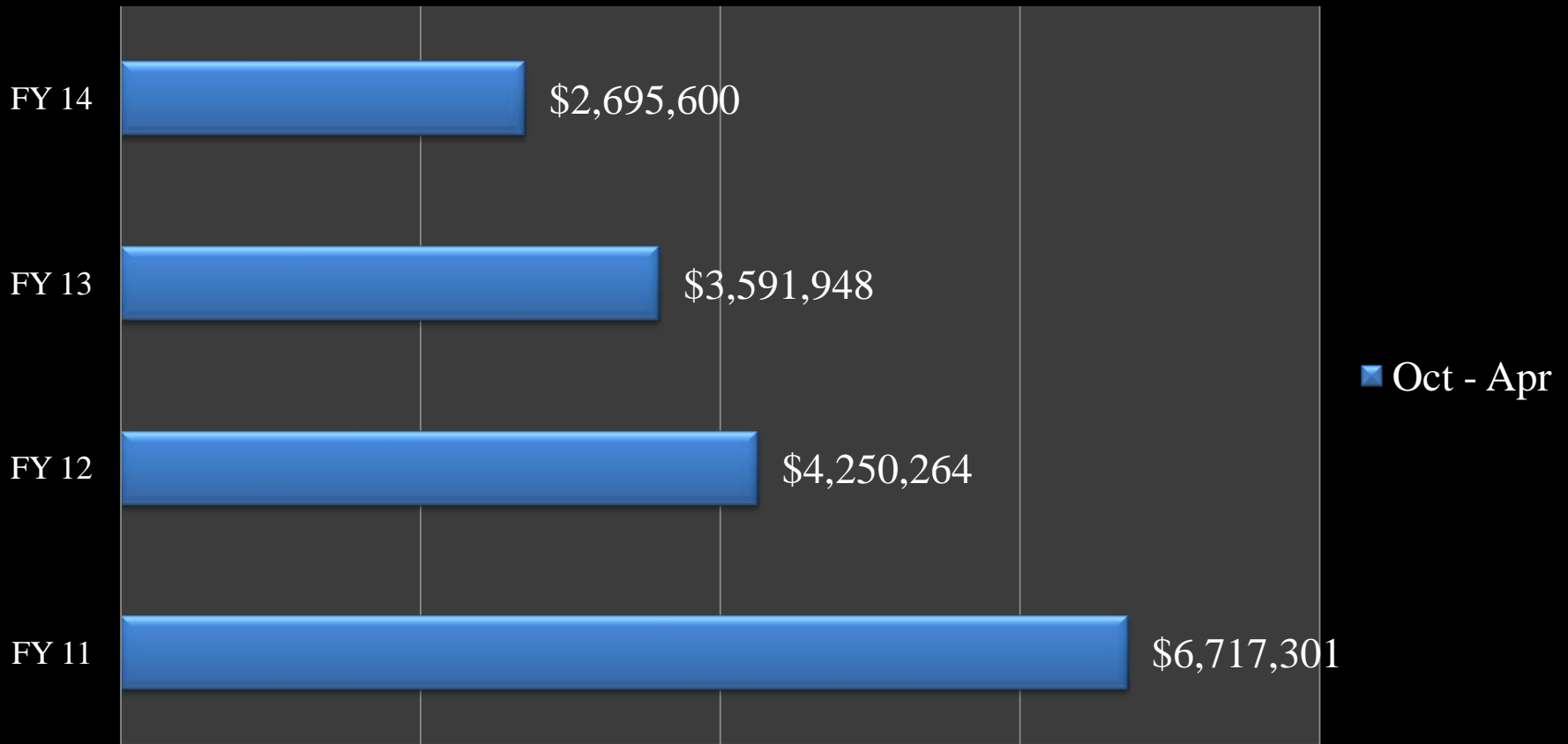


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FY Comparison – GPC Dollars

GPC Dollars Spent Oct - Apr





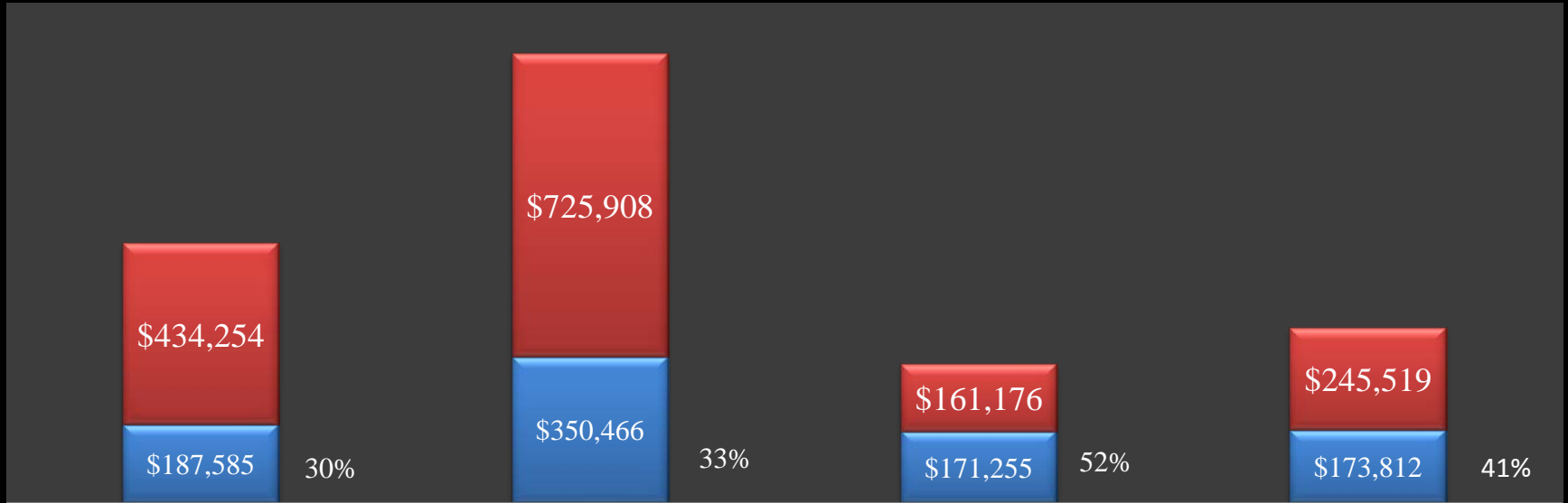
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FY Comparison – GPC Dollars

GPC April Dollars Spent: Idaho/Outside Idaho

■ Idaho ■ Outside Idaho



Apr FY 11 -
\$621,839

Apr FY 12 -
\$1,076,374

Apr FY 13 -
\$332,431

Apr FY 14 -
\$419,331



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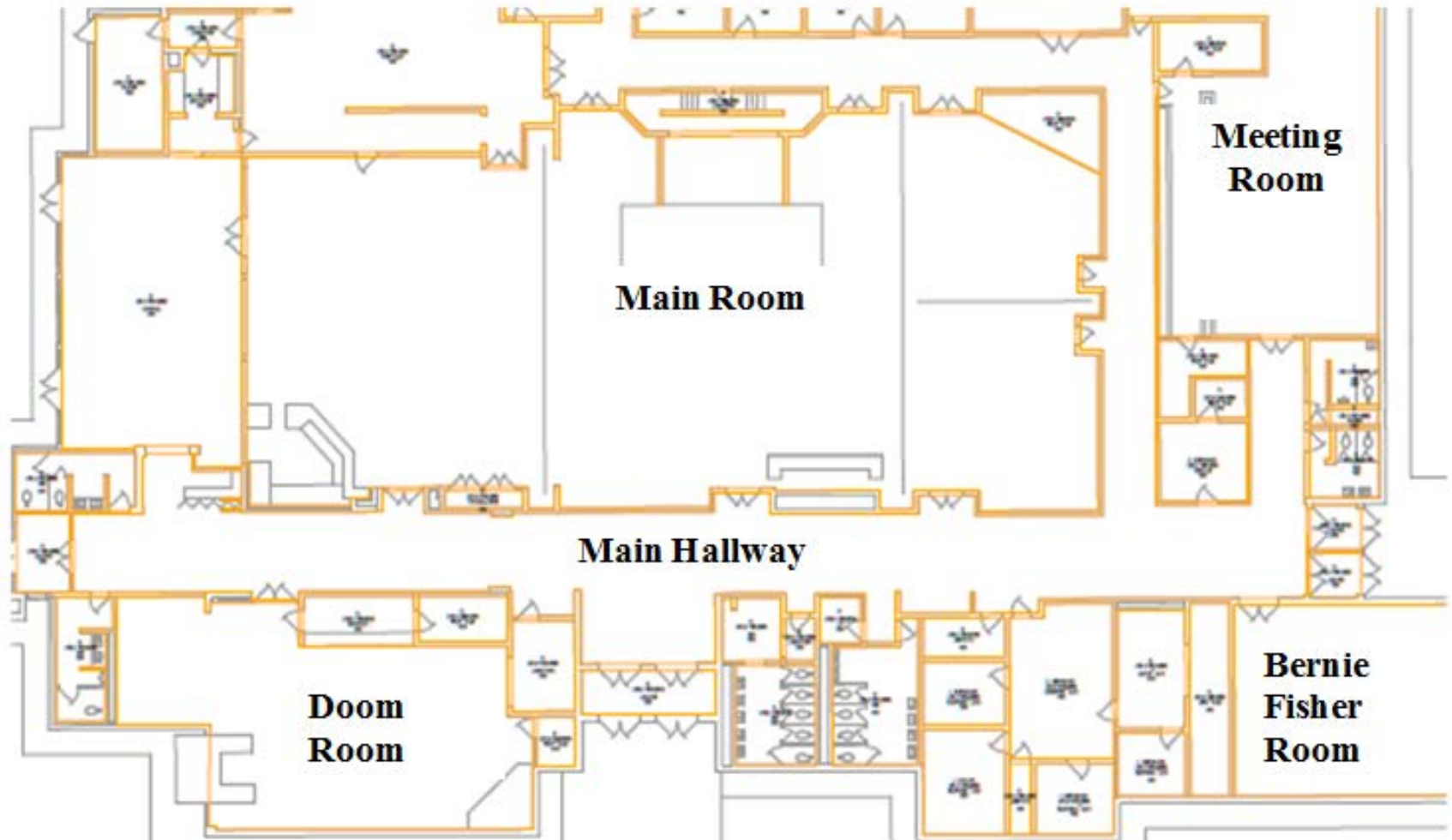
Schedule of Events

- 0730 - 0800:** Booth Set-up
- 0800 - 0900:** Registration/Ice Breaker
- 0900 - 0915:** Opening Remarks
- 0915 - 1000:** General Contracting Information
- 1000 - 1015:** Break
- 1015 - 1030:** Legal
- 1030 - 1200:** SBA & PTAC
- 1200 - 1330:** Lunch and Vendor Fair
- 1330 - 1530:** Information Sessions
- 1530 - 1545:** Break
- 1545 - 1615:** Closing Remarks/Survey





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Questions



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